# Strategic Capital for Manufacturing®

IGP was founded with a single vision: to invest in and build global, market-leading industrial businesses. We specialize exclusively in the industrial sector with a particular focus on engineered products businesses and niche industrial services companies.



### Who we are

IGP has over two decades of experience as a specialist in the industrial sector. We have raised more than \$2.2 billion in equity capital across five funds and have successfully invested alongside management in over thirty platform transactions. We are backed by a blue-chip list of Limited Partner investors, including highly-regarded endowments, foundations and the pension funds of several Fortune 500 industrial companies.

## How we work

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature —facilitating management's efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.



### **Investment Characteristics**

Revenue: Up to \$250 million

EBITDA: Up to \$35 million

Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)

Manufacturer or industrial services business

Prefer "intermediate" products sold in business-to-business setting

Strong market positions

Transaction types: Entrepreneur/Family-Owned recapitalization, Corporate divestiture, Private Equity-Owned company

# Our Team

Eric D. Heglie Jeffrey M. Webb Daniel L. Delaney Michael H. Beaumont Gottfried P. Tittiger David M. DiFranco Matthew L. Brennan Robert M. Austin

Mattson Fernandez Micah K. Wickersheim Vineet P. Varma John G. Parent Samuel L. Hurster Samuel G. Adler Jacobey P. Johnson

Matthew P. Antava



### **Preferred Industry Sectors**

Aerospace and Defense Components Analytical Instruments and Measuring Devices Critical Industrial Services Electrical and Electronic Equipment Energy Equipment and Services Fluid Control, Filtration and Pumps Healthcare and Safety Equipment Industrial Components and Equipment Plastics and Synthetic Materials Process Instrumentation and Controls Specialty Chemicals, Adhesives and Coatings Testing and Inspection Services

### **Special Advisors**

R. Patrick Forster Ronald E. Bancroft Robert Tunno David Huberfield

# **Industrial Growth Partners Portfolio Companies**

### CURRENT



Climax Portable Machine Tools Newberg, OR The leading global manufacturer of portable machine tools and welding systems used in a diverse set of end markets, including power generation, mining, construction, shipbuilding and general industrial



Des-Case Corporation Goodlettsville, TN Leading manufacturer of specialty filtration products that im prove process equipment reliability and extend lubricant life for industrial plants worldwide



Grakon Holdings, LLC Seattle, WA A leading designer and manufacturer of highlyengineered and customized lighting systems and components for transportation markets



Integrated Global Services, Inc. Richmond, VA Leading provider of on-site internal surface protection solutions for critical equipment in refineries, power plants and pulp and paper mills



Integrated Polymer Solutions Long Beach, CA Leading manufacturer of highly-engineered polymer components, including seals, gaskets and other molded products; composite structures; and a proprietary line of elastomeric enabling technology for the fabrication of large composite structures, primarily serving A&D customers



### IOTA Engineering Tucson, AZ

Leading independent manufacturer of back-up power supply equipment, including LED drivers, fluorescent ballasts, inverters, battery chargers and power converters, for commercial, industrial and institutional emergency lighting applications



### North American Substation Services

Altamonte Springs, FL

The leading independent provider of mission-critical installation, maintenance and repair services for substation equipment across the United States



### Royal Die & Stamping Carol Stream, IL

Royal Die & Stamping A leading designer and manufacturer of electrical connectivity components for global automotive and industrial applications



### SPL Houston, TX

Leading independent provider of critical outsourced hydrocarbon measurement, analysis and reporting services for oil and gas production and transport in the United States

### SELECTED FORMER

AIRPAX Cambridge, MD/ Frederick, MD Micro-circuit and opto-electronic component packaging; hydraulic electromagnetic industrial circuit breakers and industrial thermostats

AmerCable Incorporated El Dorado, AR Industrial electrical cable products and components

API Heat Transfer, Inc. Buffalo, NY Heat exchangers and heat transfer equipment

Associated Chemists, Inc. Portland, OR Coatings, sealants and specialty chemicals

Atlas Material Testing Solutions Chicago, IL Weathering testing instruments and services

Breeze Industrial Products Corp. Saltsburg, PA Industrial stainless steel clamps

Cambridge International, Inc. Cambridge, MD Manufacturer of metal conveyor belts

Consolidated Precision Products Corp. Pomona, CA Cast metal aerospace and defense components

FMH Aerospace Corp. Irvine, CA Highly-engineered, flight-critical components and assemblies

Global Power Systems, LLC Houma, LA Marine diesel engine maintenance and repair services Ideal Clamp Products, Inc. Smyrna, TN Industrial gear clamps and couplings

Jonathan Engineered Solutions Irvine, CA Custom engineered steel and aluminum slide mechanism

Microporous Products, LP Piney Flats, TN Rubber and polvethylene battery separators

O'Brien Corporation St. Louis, MO Industrial tubing, instrument enclosures and testing loops

Q Holding Company Twinsburg, OH Automotive and medical rubber components

Seaboard International, Inc. Houston, TX Onshore and offshore surface wellhead equipment

The TASI Group Cleves, OH Leak test, flow measurement and assembly automation systems

Weasler Engineering, Inc. West Bend, WI Agricultural mechanical driveline components

Xaloy, Inc. New Castle, PA Plastic processing wear components and ancillary equipment