INDUSTRIAL GROWTH PARTNERS®

Strategic Capital for Manufacturing®

IGP was founded with a single vision: to invest in and build global, market-leading industrial businesses. We specialize exclusively in the industrial sector with a particular focus on engineered products businesses and niche industrial services companies.

20+ years

Who we are

IGP has over two decades of experience as a specialist in the industrial sector. We have raised more than $2.2 billion in equity capital across five funds and have successfully invested alongside management in over thirty platform transactions. We are backed by a blue-chip list of Limited Partner investors, including highly-regarded endowments, foundations and the pension funds of several Fortune 500 industrial companies.

How we work

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature —facilitating management's efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.

Investment Characteristics

Revenue: Up to $250 million

EBITDA: Up to $35 million

Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)

Manufacturer or industrial services business

Prefer "intermediate" products sold in business-to-business setting

Strong market positions

Transaction types: entrepreneur/family-owned recapitalization, corporate divestiture, private equity-owned company

Preferred Industry Sectors

Aerospace and Defense Components
Analytical Instruments and Measuring Devices
Critical Industrial Services
Electrical and Electronic Equipment
Energy Equipment and Services
Fluid Control, Filtration and Pumps
Healthcare and Safety Equipment
Industrial Components and Equipment
Plastics and Synthetic Materials
Process Instrumentation and Controls
Specialty Chemicals, Adhesives and Coatings
Testing and Inspection Services

Our Team

Eric D. Heglie
Jeffrey M. Webb
Daniel L. Delaney
Michael H. Beaumont
Gottfried P. Tittiger
David M. DiFranco
Matthew L. Brennan
Ronald A. Auletta
Robert M. Austin
Matthew P. Antaya
Mattson Fernandez
Micah K. Wickersheim
John G. Parent
Paul W. Campbell
Samuel G. Adler
Jacobey P. Johnson
Joe L. DeCicco
Dylan G. Petre

Special Advisors

R. Patrick Forster
Ronald E. Bancroft
Robert Tunno
David Huberfield

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Industrial Growth Partners Portfolio Companies

CURRENT

Brown Machine Group *Beaverton, MI*
Leading provider of turnkey thermoforming and packaging automation systems for the food & beverage market

Climax Portable Machine Tools *Newberg, OR*
The leading global manufacturer of portable machine tools and welding systems used in a diverse set of industrial end markets, including power generation, mining, construction and shipbuilding

Des-Case Corporation *Goodlettsville, TN*
Leading manufacturer of specialty filtration products that improve process equipment reliability and extend lubricant life for industrial plants worldwide

Integrated Global Services, Inc. *Richmond, VA*
Leading provider of on-site internal surface protection solutions for critical equipment in refineries, power plants and pulp and paper mills

Integrated Polymer Solutions *Long Beach, CA*
Leading manufacturer of highly-engineered polymer components, including seals, gaskets and other molded and composite products, primarily serving A&D customers

North American Substation Services *Altamonte Springs, FL*
The leading independent provider of mission-critical installation, maintenance and repair services for substation equipment across the United States

Royal Power Solutions *Carol Stream, IL*
A leading designer and manufacturer of electrical connectivity components for global automotive and industrial applications

SPL *Houston, TX*
Leading independent provider of critical outsourced hydrocarbon measurement, analysis and reporting services for oil and gas production and transport in the United States

SELECTED FORMER

AIRPAX *Cambridge, MD/ Frederick, MD*
Micro-circuit and opto-electronic component packaging; hydraulic electromagnetic industrial circuit breakers and industrial thermostats

AmerCable Incorporated *El Dorado, AR*
Industrial electrical cable products and components

API Heat Transfer, Inc. *Buffalo, NY*
Heat exchangers and heat transfer equipment

Associated Chemists, Inc. *Portland, OR*
Coatings, sealants and specialty chemicals

Atlas Material Testing Solutions *Chicago, IL*
Weathering testing instruments and services

Breeze Industrial Products Corp. *Saltsburg, PA*
Industrial stainless steel clamps

Cambridge International, Inc. *Cambridge, MD*
Manufacturer of metal conveyor belts

Consolidated Precision Products Corp. *Pomona, CA*
Cast metal aerospace and defense components

FMH Aerospace Corp. *Irvine, CA*
Highly-engineered, flight-critical components and assemblies

Global Power Systems, LLC *Houma, LA*
Marine diesel engine maintenance and repair services

The Grakon Group *Seattle, WA*
Lighting systems and components

Ideal Clamp Products, Inc. *Smyrna, TN*
Industrial gear clamps and couplings

IOTA Engineering *Tucson, AZ*
Back-up power supply equipment

Jonathan Engineered Solutions *Irvine, CA*
Custom engineered steel and aluminum slide mechanism

Microporous Products, LP *Piney Flats, TN*
Rubber and polyethylene battery separators

O'Brien Corporation *St. Louis, MO*
Industrial tubing, instrument enclosures and testing loops

Q Holding Company *Twinsburg, OH*
Automotive and medical rubber components

Seaboard International, Inc. *Houston, TX*
Onshore and offshore surface wellhead equipment

The TASI Group *Cleves, OH*
Leak test, flow measurement and assembly automation systems

Weasler Engineering, Inc. *West Bend, WI*
Agricultural mechanical driveline components

Xaloy, Inc. *New Castle, PA*
Plastic processing wear components and ancillary equipment