

# Strategic Capital for Manufacturing®

IGP was founded with a single vision: to invest in and build global, market-leading industrial businesses. We specialize exclusively in the industrial sector with a particular focus on engineered products businesses and niche industrial services companies.

20+  
years



## Who we are

IGP has over two decades of experience as a specialist in the industrial sector. We have raised more than \$2.2 billion in equity capital across five funds and have successfully invested alongside management in over thirty platform transactions. We are backed by a blue-chip list of Limited Partner investors, including highly-regarded endowments, foundations and the pension funds of several Fortune 500 industrial companies.

## How we work

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature —facilitating management’s efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.

## Investment Characteristics

- Revenue: Up to \$250 million
- EBITDA: Up to \$40 million
- Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)
- Manufacturer or industrial services business
- Prefer “intermediate” products sold in business-to-business setting
- Strong market positions
- Transaction types: entrepreneur/family-owned recapitalization, corporate divestiture, private equity-owned company

## Our Team

- |                       |                      |
|-----------------------|----------------------|
| Eric D. Heglie        | Mattson Fernandez    |
| Jeffrey M. Webb       | Micah K. Wickersheim |
| Daniel L. Delaney     | John D. Malloy       |
| Michael H. Beaumont   | John G. Parent       |
| Gottfried P. Tittiger | Paul W. Campbell     |
| David M. DiFranco     | Samuel G. Adler      |
| Ronald A. Auletta     | Jacobey P. Johnson   |
| Matthew L. Brennan    | Joe L. DeCicco       |
| Robert M. Austin      | Dylan G. Petre       |
| Matthew P. Antaya     |                      |

## Preferred Industry Sectors

- Aerospace and Defense Components
- Analytical Instruments and Measuring Devices
- Critical Industrial Services
- Electrical and Electronic Equipment
- Energy Equipment and Services
- Fluid Control, Filtration and Pumps
- Healthcare and Safety Equipment
- Industrial Components and Equipment
- Plastics and Synthetic Materials
- Process Instrumentation and Controls
- Specialty Chemicals, Adhesives and Coatings
- Testing and Inspection Services

## Operating Specialists

- R. Patrick Forster
- Robert Tunno
- David Huberfield
- Dave Paborsky

# Industrial Growth Partners Portfolio Companies

## CURRENT



**Brown Machine Group** *Beaverton, MI*  
Leading provider of turnkey thermoforming and packaging automation systems for the food & beverage market



**Climax Portable Machine Tools** *Newberg, OR*  
The leading global manufacturer of portable machine tools and welding systems used in a diverse set of industrial end markets, including power generation, mining, construction and shipbuilding



**Des-Case Corporation** *Goodlettsville, TN*  
Leading manufacturer of specialty filtration products that improve process equipment reliability and extend lubricant life for industrial plants worldwide



**Electric Power Systems** *St. Louis, MO*  
A leading provider of outsourced electrical engineering, testing, repair and maintenance services



**Integrated Global Services, Inc.** *Richmond, VA*  
Leading provider of on-site internal surface protection solutions for critical equipment in refineries, power plants and pulp and paper mills



**North American Substation Services** *Altamonte Springs, FL*  
The leading independent provider of mission-critical installation, maintenance and repair services for substation equipment across the United States



**Redco Group** *Edmonton, AB*  
Leading provider of wellhead and pressure control equipment and related services for oil and gas applications



**Royal Power Solutions** *Carol Stream, IL*  
A leading designer and manufacturer of electrical connectivity components for global automotive and industrial applications



**SPL** *Houston, TX*  
Leading independent provider of critical outsourced hydrocarbon measurement, analysis and reporting services for oil and gas production and transport in the United States

## SELECTED FORMER

**AIRPAX** *Cambridge, MD/ Frederick, MD*  
Micro-circuit and opto-electronic component packaging; hydraulic electromagnetic industrial circuit breakers and industrial thermostats

**AmerCable Incorporated** *El Dorado, AR*  
Industrial electrical cable products and components

**API Heat Transfer, Inc.** *Buffalo, NY*  
Heat exchangers and heat transfer equipment

**Associated Chemists, Inc.** *Portland, OR*  
Coatings, sealants and specialty chemicals

**Atlas Material Testing Solutions** *Chicago, IL*  
Weathering testing instruments and services

**Breeze Industrial Products Corp.** *Saltsburg, PA*  
Industrial stainless steel clamps

**Cambridge International, Inc.** *Cambridge, MD*  
Manufacturer of metal conveyor belts

**Consolidated Precision Products Corp.** *Pomona, CA*  
Cast metal aerospace and defense components

**FMH Aerospace Corp.** *Irvine, CA*  
Highly-engineered, flight-critical components and assemblies

**Global Power Systems, LLC** *Houma, LA*  
Marine diesel engine maintenance and repair services

**The Grakon Group** *Seattle, WA*  
Lighting systems and components

**Ideal Clamp Products, Inc.** *Smyrna, TN*  
Industrial gear clamps and couplings

**Integrated Polymer Systems** *Long Beach, CA*  
Polymer components for aerospace and defense

**IOTA Engineering** *Tucson, AZ*  
Back-up power supply equipment

**Jonathan Engineered Solutions** *Irvine, CA*  
Custom engineered steel and aluminum slide mechanism

**Microporous Products, LP** *Piney Flats, TN*  
Rubber and polyethylene battery separators

**O'Brien Corporation** *St. Louis, MO*  
Industrial tubing, instrument enclosures and testing loops

**Q Holding Company** *Twinsburg, OH*  
Automotive and medical rubber components

**Seaboard International, Inc.** *Houston, TX*  
Onshore and offshore surface wellhead equipment

**The TASI Group** *Cleves, OH*  
Leak test, flow measurement and assembly automation systems

**Weasler Engineering, Inc.** *West Bend, WI*  
Agricultural mechanical driveline components

**Xaloy, Inc.** *New Castle, PA*  
Plastic processing wear components and ancillary equipment