# Strategic Capital for Manufacturing®

IGP was founded with a single vision: to invest in and build global, market-leading industrial businesses. We specialize exclusively in the industrial sector with a particular focus on engineered products businesses and niche industrial services companies.



### Who we are

IGP has over two decades of experience as a specialist in the industrial sector. We have raised more than \$2.2 billion in equity capital across five funds and have successfully invested alongside management in over thirty platform transactions. We are backed by a blue-chip list of Limited Partner investors, including highly-regarded endowments, foundations and the pension funds of several Fortune 500 industrial companies.

### How we work

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature —facilitating management's efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.



### **Investment Characteristics**

Revenue: Up to \$250 million

EBITDA: Up to \$40 million

Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)

Manufacturing and industrial services businesses

Prefer "intermediate" products sold in business-to-business setting

Strong market positions

Transaction types: entrepreneur/family-owned recapitalization, corporate divestiture, private equity-owned company

### **Our Team**

Eric Heglie Jeff Webb Dan Delaney Dave DiFranco Rob Austin Ron Auletta Dave Paborsky Matt Brennan Matt Antaya Micah Wickersheim John Malloy John Parent Paul Campbell Sam Adler Jacobey Johnson Dylan Petre Tyler Reinecke Alex Rento



# **Preferred Industry Sectors**

Aerospace and Defense Components Analytical Instruments and Measuring Devices Critical Industrial Services Electrical and Electronic Equipment Energy Equipment and Services Fluid Control, Filtration and Pumps Healthcare and Safety Equipment Industrial Components and Equipment Plastics and Synthetic Materials Process Instrumentation and Controls Specialty Chemicals, Adhesives and Coatings Testing and Inspection Services

# **Advisors & Founders**

Mike Beaumont Gottfried Tittiger Pat Forster David Huberfield

# **Industrial Growth Partners Portfolio Companies**

# CURRENT



ASPEQ Heating Group St. Louis, MO Provider of custom-configured electric heating and thermal management products to the industrial, commercial, military, marine, and transportation markets



Brown Machine Group Beaverton, MI Provider of turnkey thermoforming and packaging automation systems for the food & beverage market



**Climax Portable Machine Tools** Newberg, OR The leading global manufacturer of portable machine tools and welding systems used in a diverse set of industrial end markets, including power generation, mining, construction and shipbuilding



Des-Case Corporation Goodlettsville, TN Manufacturer of specialty filtration products that improve process equipment reliability and extend lubricant life for industrial plants worldwide



Electric Power Systems St. Louis, MO A leading provider of outsourced electrical engineering, testing, repair and maintenance services



### North American Substation Services Altamonte Springs, FL

The leading independent provider of mission-critical installation, maintenance and repair services for substation equipment across the United States



### Redco Group Edmonton, AB

Provider of wellhead and pressure control equipment and related services for oil and gas applications



### Royal Power Solutions Carol Stream, IL

A designer and manufacturer of electrical connectivity components for global automotive and industrial applications



#### SPL Houston, TX

Provider of outsourced testing, inspection, and certification ("TIC") services for the energy markets

# SELECTED FORMER

AmerCable Incorporated El Dorado, AR Industrial electrical cable products and components

**API Heat Transfer, Inc.** *Buffalo, NY* Heat exchangers and heat transfer equipment

Atlas Material Testing Solutions Chicago, IL Weathering testing instruments and services

**Cambridge International, Inc.** *Cambridge, MD* Manufacturer of metal conveyor belts

**Consolidated Precision Products Corp.** *Pomona, CA* Cast metal aerospace and defense components

**Controls Southeast, Inc.** *Pineville, NC* Thermal piping and components

**FMH Aerospace Corp.** *Irvine, CA* Highly-engineered, flight-critical components and assemblies

Global Power Systems, LLC Houma, LA Marine diesel engine maintenance and repair services

The Grakon Group Seattle, WA Lighting systems and components

**Group360, Inc.** *St. Louis, MO* Digital pre-press services

Ideal Clamp Products, Inc. Smyrna, TN Industrial gear clamps and couplings Integrated Global Services, Inc. Richmond, VA Surface protection maintenance solutions for plant equipment

Integrated Polymer Systems Long Beach, CA Polymer components for aerospace and defense

**IOTA Engineering** *Tucson, AZ* Back-up power supply equipment

Jonathan Engineered Solutions Irvine, CA Custom engineered steel and aluminum slide mechanism

Microporous Products, LP Piney Flats, TN Rubber and polyethylene battery separators

**O'Brien Corporation** *St. Louis, MO* Industrial tubing, instrument enclosures and testing loops

**Q Holding Company** *Twinsburg, OH* Automotive and medical rubber components

**Seaboard International, Inc.** *Houston, TX* Onshore and offshore surface wellhead equipment

The TASI Group Cleves, OH Leak test, flow measurement and assembly automation systems

Xaloy, Inc. New Castle, PA Plastic processing wear components and ancillary equipment