

# Strategic Capital for Manufacturing®

IGP was founded with a single vision: to invest in and build global, market-leading industrial businesses. We specialize exclusively in the industrial sector with a particular focus on engineered products businesses and niche industrial services companies.

20+  
years



## Who we are

IGP has over two decades of experience as a specialist in the industrial sector. We have raised more than \$2.2 billion in equity capital across five funds and have successfully invested alongside management in over forty platform transactions. We are backed by a blue-chip list of Limited Partner investors, including highly-regarded endowments, foundations and the pension funds of several Fortune 500 industrial companies.

## How we work

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature—facilitating management’s efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.

## Investment Characteristics

Revenue: Up to \$250 million

EBITDA: Up to \$40 million

Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)

Manufacturing and industrial services businesses

Prefer “intermediate” products sold in business-to-business setting

Strong market positions

Transaction types: entrepreneur/family-owned recapitalization, corporate divestiture, private equity-owned company

## Our Team

Eric Heglie	John Parent
Jeff Webb	Rohan Bhargava
Dan Delaney	Paul Campbell
Dave DiFranco	Sam Adler
Rob Austin	Veni Dhir
Tim Heston	Tyler Reinecke
Ron Auletta	Alex Rento
Dave Paborsky	Aidan Fox
John Malloy	Mark Dahl
Matt Antaya	Richard Cao
Micah Wickersheim	

## Preferred Industry Sectors

- Aerospace and Defense Components
- Analytical Instruments and Measuring Devices
- Critical Industrial Services
- Electrical and Electronic Equipment
- Energy Equipment and Services
- Fluid Control, Filtration and Pumps
- Healthcare and Safety Equipment
- Industrial Components and Equipment
- Plastics and Synthetic Materials
- Process Instrumentation and Controls
- Specialty Chemicals, Adhesives and Coatings
- Testing and Inspection Services

## Advisors & Founders

- Mike Beaumont
- Gottfried Tittiger
- Pat Forster
- David Huberfield

# Industrial Growth Partners Portfolio Companies

## CURRENT



**AEM** San Diego, CA

Manufacturer of advanced, high-reliability electrical components serving the A&D, power, IT and general industrial markets



**APCT** Santa Clara, CA

Manufacturer of quick-turn, complex printed circuit boards for low volume, high mix applications across aerospace & defense, medical, data center, test & measurement, and other industrial end markets



**ASPEQ** Heating Group St. Louis, MO

Provider of custom-configured electric heating and thermal management products to the industrial, commercial, military, marine, and transportation markets



**Brown Machine Group** Beaverton, MI

Provider of turnkey thermoforming and packaging automation systems for the food & beverage market



**Climax Portable Machine Tools** Newberg, OR

The leading global manufacturer of portable machine tools and welding systems used in a diverse set of industrial end markets, including power generation, mining, construction and shipbuilding



**Des-Case** Goodlettsville, TN

Manufacturer of specialty filtration products that improve process equipment reliability and extend lubricant life for industrial plants worldwide



**Hydromax USA** Omaha, NE

Provider of outsourced infrastructure services, specializing in data collection and analysis for locating and assessing the condition of water, wastewater and natural gas conveyance systems



**Redco Group** Edmonton, AB

Provider of wellhead and pressure control equipment and related services for oil and gas applications



**Royal Power Solutions** Carol Stream, IL

A designer and manufacturer of electrical connectivity components for global automotive and industrial applications



**SPL** Houston, TX

Provider of outsourced testing, inspection, and certification ("TIC") services for the energy markets



**Voltyx (fka EPS-NASS)** St. Louis, MO

Provider of highly technical outsourced electrical testing, repair, installation, and maintenance services across transformers, protective relay and control systems and other related substation apparatus equipment

## SELECTED FORMER

**AmerCable** El Dorado, AR

Industrial electrical cable products and components

**API Heat Transfer** Buffalo, NY

Heat exchangers and heat transfer equipment

**Atlas Material Testing Solutions** Chicago, IL

Weathering testing instruments and services

**Cambridge International** Cambridge, MD

Manufacturer of metal conveyor belts

**Consolidated Precision Products** Pomona, CA

Cast metal aerospace and defense components

**Controls Southeast** Pineville, NC

Thermal piping and components

**Electric Power Systems International** St. Louis, MO

Electrical engineering, testing, repair and maintenance services

**FMH Aerospace** Irvine, CA

Highly-engineered, flight-critical components and assemblies

**Global Power Systems** Houma, LA

Marine diesel engine maintenance and repair services

**Grakon** Seattle, WA

Lighting systems and components

**Group360** St. Louis, MO

Digital pre-press services

**Ideal Tridon** Smyrna, TN

Industrial gear clamps and couplings

**Integrated Global Services** Richmond, VA

Surface protection maintenance solutions for plant equipment

**Integrated Polymer Systems** Long Beach, CA

Polymer components for aerospace and defense

**IOTA Engineering** Tucson, AZ

Back-up power supply equipment

**Jonathan Engineered Solutions** Irvine, CA

Custom engineered steel and aluminum slide mechanism

**Microporous Products** Piney Flats, TN

Rubber and polyethylene battery separators

**North American Substation Services** Altamonte Springs, FL

Substation equipment installation, maintenance and repair services

**O'Brien** St. Louis, MO

Industrial tubing, instrument enclosures and testing loops

**Q Holding** Twinsburg, OH

Automotive and medical rubber components

**Seaboard International** Houston, TX

Onshore and offshore surface wellhead equipment

**TASI Group** Cleves, OH

Leak test, flow measurement and assembly automation systems

**Xaloy** New Castle, PA

Plastic processing wear components and ancillary equipment