# Strategic Capital for Manufacturing®

IGP was founded with a single vision: to invest in and build global, market-leading industrial businesses. We specialize exclusively in the industrial sector with a particular focus on engineered products businesses and niche industrial services companies.



25+
years

IGP has over two decades of

experience as a specialist in the

industrial sector. We have raised

capital across six funds and have

management in over forty platform

transactions. We are backed by a blue-chip group of institutional

Limited Partner investors.

successfully invested alongside

more than \$3.4 billion in equity



### **Investment Characteristics**

Revenue: Up to \$250 million

EBITDA: Up to \$40 million

Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)

Manufacturing and industrial services businesses

Prefer "intermediate" products sold in businessto-business setting

Strong market positions

Transaction types: entrepreneur/family-owned recapitalization, corporate divestiture, private equity-owned company

# How we work

Who we are

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature—facilitating management's efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.

## **Our Team**

Eric Heglie Matt Antaya Jeff Webb Micah Wickersheim Rohan Bhargava Dan Delaney Dave DiFranco Sam Adler Rob Austin Adam Libertini Tim Heston Aidan Fox John Malloy Richard Cao Ron Auletta Adam Thompson Dave Paborsky Justin McGowan Randy Ross **Bryant Buraruk** John Parent Jake Libenson Paul Campbell



# **Preferred Industry Sectors**

Aerospace and Defense Components

Analytical Instruments and Measuring Devices
Critical Industrial Services
Electrical and Electronic Equipment
Energy Equipment and Services
Fluid Control, Filtration and Pumps
Healthcare and Safety Equipment
Industrial Components and Equipment
Plastics and Synthetic Materials
Process Instrumentation and Controls

Specialty Chemicals, Adhesives and Coatings

Testing and Inspection Services

# **Advisors**

Pat Forster David Huberfield

# **Industrial Growth Partners Portfolio Companies**

### CURRENT



AEM San Diego, CA

Manufacturer of advanced, high-reliability electrical components serving the A&D, power, IT and general industrial markets



APCT Santa Clara, CA

Manufacturer of quick-turn, complex printed circuit boards for low volume, high mix applications across aerospace & defense, medical, data center, test & measurement, and other industrial end markets



ASPEQ Heating Group St. Louis, MO

Provider of custom-configured electric heating and thermal management products to the industrial, commercial, military, marine, and transportation markets



BMG Beaverton, MI

Provider of turnkey thermoforming and packaging automation systems for the food & beverage market



Climax Portable Machine Tools Newberg, OR

The leading global manufacturer of portable machine tools and welding systems used in a diverse set of industrial end markets, including power generation, mining, construction and shipbuilding



Des-Case Goodlettsville, TN

Manufacturer of specialty filtration products that improve process equipment reliability and extend lubricant life for industrial plants worldwide



Double E West Bridgewater, MA

Manufacturer of engineered web converting and web handling components and equipment enabling the production of a wide variety of non-discretionary end products



Hydromax USA Dallas, TX

Provider of outsourced infrastructure services, specializing in data collection and analysis for locating and assessing the condition of water, wastewater and natural gas conveyance systems



Prince & Izant Cleveland, OH

Provider of highly-engineered brazing alloys and precision engineered materials in various forms, as well as kits and flux, delivering specified products for critical and demanding applications



Redco Group Edmonton, AB

Provider of wellhead and pressure control equipment and related services for oil and gas applications



Voltyx (fka EPS-NASS) St. Louis, MO

Provider of highly technical outsourced electrical testing, repair, installation, and maintenance services across transformers, protective relay and control systems and other related substation apparatus equipment

# SELECTED FORMER

AmerCable El Dorado, AR
Industrial electrical cable products and components

API Heat Transfer Buffalo, NY
Heat exchangers and heat transfer equipment

Atlas Material Testing Solutions Chicago, IL Weathering testing instruments and services

**Cambridge International** *Cambridge, MD* Manufacturer of metal conveyor belts

**Consolidated Precision Products** *Pomona, CA* Cast metal aerospace and defense components

**Controls Southeast** *Pineville, NC* Thermal piping and components

**Electric Power Systems International** *St. Louis, MO* Electrical engineering, testing, repair and maintenance services

**FMH Aerospace** *Irvine, CA*Highly-engineered, flight-critical components and assemblies

Global Power Systems Houma, LA Marine diesel engine maintenance and repair services

**Grakon** Seattle, WA Lighting systems and components

**Group360** St. Louis, MO Digital pre-press services

**Ideal Tridon** *Smyrna, TN* Industrial gear clamps and couplings

Integrated Global Services Richmond, VA Surface protection maintenance solutions for plant equipment

**Integrated Polymer Systems** *Long Beach, CA* Polymer components for aerospace and defense

IOTA Engineering Tucson, AZ
Back-up power supply equipment

Jonathan Engineered Solutions Irvine, CA Custom engineered steel and aluminum slide mechanism

**Microporous Products** *Piney Flats, TN*Rubber and polyethylene battery separators

**North American Substation Services** *Altamonte Springs, FL* Substation equipment installation, maintenance and repair services

**O'Brien** *St. Louis, MO* Industrial tubing, instrument enclosures and testing loops

Q Holding Twinsburg, OH Automotive and medical rubber components

**Royal Power Solutions** Carol Steam, IL Electrical connectivity components

**Seaboard International** *Houston, TX*Onshore and offshore surface wellhead equipment

**SPL** Houston, TX Outsourced testing, inspection, and certification (TIC) services

**TASI Group** *Cleves, OH* Leak test, flow measurement and assembly automation systems

**Xaloy** New Castle, PA
Plastic processing wear components and ancillary equipment