# Strategic Capital for Manufacturing®

IGP was founded with a single vision: to invest in and build global, market-leading industrial businesses. We specialize exclusively in the industrial sector with a particular focus on engineered products businesses and niche industrial services companies.



20+
years

## Who we are

IGP has over two decades of experience as a specialist in the industrial sector. We have raised more than \$2.2 billion in equity capital across five funds and have successfully invested alongside management in over thirty platform transactions. We are backed by a blue-chip list of Limited Partner investors, including highly-regarded endowments, foundations and the pension funds of several Fortune 500 industrial companies.

# How we work

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature —facilitating management's efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.



## **Investment Characteristics**

Revenue: Up to \$250 million

EBITDA: Up to \$35 million

Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)

Manufacturer or industrial services business

Prefer "intermediate" products sold in business-to-business setting

Strong market positions

Transaction types: entrepreneur/family-owned recapitalization, corporate divestiture, private equity-owned company

# **Our Team**

Eric D. Heglie
Jeffrey M. Webb
Daniel L. Delaney
Michael H. Beaumont
Gottfried P. Tittiger
David M. DiFranco
Matthew L. Brennan
Ronald A. Auletta

Robert M. Austin Matthew P. Antaya Mattson Fernandez Micah K. Wickersheim John G. Parent Samuel L. Hurster Samuel G. Adler Jacobey P. Johnson



# **Preferred Industry Sectors**

Aerospace and Defense Components

Analytical Instruments and Measuring Devices

Critical Industrial Services

Electrical and Electronic Equipment

Energy Equipment and Services
Fluid Control, Filtration and Pumps

Healthcare and Safety Equipment

Industrial Components and Equipment

Plastics and Synthetic Materials

Process Instrumentation and Controls

Specialty Chemicals, Adhesives and Coatings

Testing and Inspection Services

## **Special Advisors**

R. Patrick Forster Ronald E. Bancroft Robert Tunno David Huberfield

# **Industrial Growth Partners Portfolio Companies**

## **CURRENT**



Climax Portable Machine Tools Newberg, OR

The leading global manufacturer of portable machine tools and welding systems used in a diverse set of industrial end markets, including power generation, mining, construction and shipbuilding



Des-Case Corporation Goodlettsville, TN

Leading manufacturer of specialty filtration products that improve process equipment reliability and extend lubricant life for industrial plants worldwide



Grakon Holdings, LLC Seattle, WA

A leading designer and manufacturer of highlyengineered and customized lighting systems and components for transportation markets



Integrated Global Services, Inc. Richmond, VA

Leading provider of on-site internal surface protection solutions for critical equipment in refineries, power plants and pulp and paper mills



Integrated Polymer Solutions Long Beach, CA

Leading manufacturer of highly-engineered polymer components, including seals, gaskets and other molded and composite products, primarily serving A&D customers



**North American Substation Services** 

Altamonte Springs, FL

The leading independent provider of mission-critical installation, maintenance and repair services for substation equipment across the United States



Royal Power Solutions Carol Stream, IL

A leading designer and manufacturer of electrical connectivity components for global automotive and industrial applications



SPL Houston, TX

Leading independent provider of critical outsourced hydrocarbon measurement, analysis and reporting services for oil and gas production and transport in the United States

## SELECTED FORMER

AIRPAX Cambridge, MD/ Frederick, MD

Micro-circuit and opto-electronic component packaging; hydraulic electromagnetic industrial circuit breakers and industrial thermostats

AmerCable Incorporated El Dorado, AR Industrial electrical cable products and components

**API Heat Transfer, Inc.** *Buffalo, NY* Heat exchangers and heat transfer equipment

**Associated Chemists, Inc.** *Portland, OR* Coatings, sealants and specialty chemicals

**Atlas Material Testing Solutions** *Chicago, IL* Weathering testing instruments and services

Breeze Industrial Products Corp. Saltsburg, PA Industrial stainless steel clamps

Cambridge International, Inc. Cambridge, MD Manufacturer of metal conveyor belts

**Consolidated Precision Products Corp.** *Pomona, CA* Cast metal aerospace and defense components

FMH Aerospace Corp. Irvine, CA

Highly-engineered, flight-critical components and assemblies

Global Power Systems, LLC Houma, LA
Marine diesel engine maintenance and repair services

**Ideal Clamp Products, Inc.** *Smyrna, TN* Industrial gear clamps and couplings

IOTA Engineering Tucson, AZ
Back-up power supply equipment

**Jonathan Engineered Solutions** *Irvine, CA*Custom engineered steel and aluminum slide mechanism

**Microporous Products, LP** *Piney Flats, TN* Rubber and polyethylene battery separators

**O'Brien Corporation** *St. Louis, MO* Industrial tubing, instrument enclosures and testing loops

**Q Holding Company** *Twinsburg, OH* Automotive and medical rubber components

**Seaboard International, Inc.** *Houston, TX* Onshore and offshore surface wellhead equipment

The TASI Group Cleves, OH
Leak test, flow measurement and assembly automation systems

**Weasler Engineering, Inc.** West Bend, WI Agricultural mechanical driveline components

Xaloy, Inc. New Castle, PA

Plastic processing wear components and ancillary equipment