

Strategic Capital for Manufacturing®

IGP was founded with a single vision: to invest in and build global, market-leading industrial businesses. We specialize exclusively in the industrial sector with a particular focus on engineered products businesses and niche industrial services companies.

25 years



Who we are

IGP has over two decades of experience as a specialist in the industrial sector. We have raised more than \$3.4 billion in equity capital across six funds and have successfully invested alongside management in over forty platform transactions. We are backed by a blue-chip group of institutional Limited Partner investors.

How we work

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature—facilitating management’s efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.

Investment Characteristics

Revenue: Up to \$250 million

EBITDA: Up to \$40 million

Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)

Manufacturing and industrial services businesses

Prefer “intermediate” products sold in business-to-business setting

Strong market positions

Transaction types: entrepreneur/family-owned recapitalization, corporate divestiture, private equity-owned company

Our Team

Eric Heglie	John Parent
Jeff Webb	Paul Campbell
Dan Delaney	Matt Antaya
Dave DiFranco	Micah Wickersheim
Rob Austin	Rohan Bhargava
Tim Heston	Sam Adler
John Malloy	Aidan Fox
Ron Auletta	Richard Cao
Dave Paborsky	Adam Thompson

Preferred Industry Sectors

- Aerospace and Defense Components
- Analytical Instruments and Measuring Devices
- Critical Industrial Services
- Electrical and Electronic Equipment
- Energy Equipment and Services
- Fluid Control, Filtration and Pumps
- Healthcare and Safety Equipment
- Industrial Components and Equipment
- Plastics and Synthetic Materials
- Process Instrumentation and Controls
- Specialty Chemicals, Adhesives and Coatings
- Testing and Inspection Services

Advisors

Pat Forster
David Huberfield

Industrial Growth Partners Portfolio Companies

CURRENT



AEM *San Diego, CA*

Manufacturer of advanced, high-reliability electrical components serving the A&D, power, IT and general industrial markets



Double E *West Bridgewater, MA*

Manufacturer of engineered web converting and web handling components and equipment enabling the production of a wide variety of non-discretionary end products



APCT *Santa Clara, CA*

Manufacturer of quick-turn, complex printed circuit boards for low volume, high mix applications across aerospace & defense, medical, data center, test & measurement, and other industrial end markets



Hydromax USA *Omaha, NE*

Provider of outsourced infrastructure services, specializing in data collection and analysis for locating and assessing the condition of water, wastewater and natural gas conveyance systems



ASPEQ Heating Group *St. Louis, MO*

Provider of custom-configured electric heating and thermal management products to the industrial, commercial, military, marine, and transportation markets



Prince & Izant *Cleveland, OH*

Provider of highly-engineered brazing alloys and precision engineered materials in various forms, as well as kits and flux, delivering specified products for critical and demanding applications



BMG *Beaverton, MI*

Provider of turnkey thermoforming and packaging automation systems for the food & beverage market



Redco Group *Edmonton, AB*

Provider of wellhead and pressure control equipment and related services for oil and gas applications



Climax Portable Machine Tools *Newberg, OR*

The leading global manufacturer of portable machine tools and welding systems used in a diverse set of industrial end markets, including power generation, mining, construction and shipbuilding



Voltyx (fka EPS-NASS) *St. Louis, MO*

Provider of highly technical outsourced electrical testing, repair, installation, and maintenance services across transformers, protective relay and control systems and other related substation apparatus equipment



Des-Case *Goodlettsville, TN*

Manufacturer of specialty filtration products that improve process equipment reliability and extend lubricant life for industrial plants worldwide

SELECTED FORMER

AmerCable *El Dorado, AR*
Industrial electrical cable products and components

API Heat Transfer *Buffalo, NY*
Heat exchangers and heat transfer equipment

Atlas Material Testing Solutions *Chicago, IL*
Weathering testing instruments and services

Cambridge International *Cambridge, MD*
Manufacturer of metal conveyor belts

Consolidated Precision Products *Pomona, CA*
Cast metal aerospace and defense components

Controls Southeast *Pineville, NC*
Thermal piping and components

Electric Power Systems International *St. Louis, MO*
Electrical engineering, testing, repair and maintenance services

FMH Aerospace *Irvine, CA*
Highly-engineered, flight-critical components and assemblies

Global Power Systems *Houma, LA*
Marine diesel engine maintenance and repair services

Grakon *Seattle, WA*
Lighting systems and components

Group360 *St. Louis, MO*
Digital pre-press services

Ideal Tridon *Smyrna, TN*
Industrial gear clamps and couplings

Integrated Global Services *Richmond, VA*
Surface protection maintenance solutions for plant equipment

Integrated Polymer Systems *Long Beach, CA*
Polymer components for aerospace and defense

IOTA Engineering *Tucson, AZ*
Back-up power supply equipment

Jonathan Engineered Solutions *Irvine, CA*
Custom engineered steel and aluminum slide mechanism

Microporous Products *Piney Flats, TN*
Rubber and polyethylene battery separators

North American Substation Services *Altamonte Springs, FL*
Substation equipment installation, maintenance and repair services

O'Brien *St. Louis, MO*
Industrial tubing, instrument enclosures and testing loops

Q Holding *Twinsburg, OH*
Automotive and medical rubber components

Royal Power Solutions *Carol Stream, IL*
Electrical connectivity components

Seaboard International *Houston, TX*
Onshore and offshore surface wellhead equipment

SPL *Houston, TX*
Outsourced testing, inspection, and certification (TIC) services

TASI Group *Cleves, OH*
Leak test, flow measurement and assembly automation systems

Xaloy *New Castle, PA*
Plastic processing wear components and ancillary equipment