

# Strategic Capital for Manufacturing®

IGP was founded with a single vision: to invest in and build global, market-leading industrial businesses. We specialize exclusively in the industrial sector with a particular focus on engineered products businesses and niche industrial services companies.

25+  
years



## Who we are

IGP has over two decades of experience as a specialist in the industrial sector. We have raised more than \$3.4 billion in equity capital across six funds and have successfully invested alongside management in over forty platform transactions. We are backed by a blue-chip group of institutional Limited Partner investors.

## How we work

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature—facilitating management’s efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.

## Investment Characteristics

Revenue: Up to \$250 million

EBITDA: Up to \$40 million

Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)

Manufacturing and industrial services businesses

Prefer “intermediate” products sold in business-to-business setting

Strong market positions

Transaction types: entrepreneur/family-owned recapitalization, corporate divestiture, private equity-owned company

## Our Team

Eric Heglie	Matt Antaya
Jeff Webb	Micah Wickersheim
Dan Delaney	Rohan Bhargava
Dave DiFranco	Sam Adler
Rob Austin	Adam Libertini
Tim Heston	Charlie Trouba
John Malloy	Aidan Fox
Ron Auletta	Richard Cao
Dave Paborsky	Adam Thompson
Randy Ross	Justin McGowan
John Parent	Bryant Buraruk
Paul Campbell	Jake Libenson

## Preferred Industry Sectors

- Aerospace and Defense Components
- Analytical Instruments and Measuring Devices
- Critical Industrial Services
- Electrical and Electronic Equipment
- Energy Equipment and Services
- Fluid Control, Filtration and Pumps
- Healthcare and Safety Equipment
- Industrial Components and Equipment
- Plastics and Synthetic Materials
- Process Instrumentation and Controls
- Specialty Chemicals, Adhesives and Coatings
- Testing and Inspection Services

## Advisors

Pat Forster  
David Huberfield

# Industrial Growth Partners Portfolio Companies

## CURRENT



**AEM** *San Diego, CA*

Manufacturer of advanced, high-reliability electrical components serving the A&D, power, IT and general industrial markets



**APCT** *Santa Clara, CA*

Manufacturer of quick-turn, complex printed circuit boards for low volume, high mix applications across aerospace & defense, medical, data center, test & measurement, and other industrial end markets



**ASPEQ Heating Group** *St. Louis, MO*

Provider of custom-configured electric heating and thermal management products to the industrial, commercial, military, marine, and transportation markets



**BMG** *Beaverton, MI*

Provider of turnkey thermoforming and packaging automation systems for the food & beverage market



**Climax Portable Machine Tools** *Newberg, OR*

The leading global manufacturer of portable machine tools and welding systems used in a diverse set of industrial end markets, including power generation, mining, construction and shipbuilding



**Des-Case** *Goodlettsville, TN*

Manufacturer of specialty filtration products that improve process equipment reliability and extend lubricant life for industrial plants worldwide



**Double E** *West Bridgewater, MA*

Manufacturer of engineered web converting and web handling components and equipment enabling the production of a wide variety of non-discretionary end products



**Hultec** *Fort Worth, TX*

A leading designer, manufacturer and distributor of engineered sealing solutions and other elastomeric products for waterworks infrastructure and industrial applications



**Hydromax USA** *Dallas, TX*

Provider of outsourced infrastructure services, specializing in data collection and analysis for locating and assessing the condition of water, wastewater and natural gas conveyance systems



**Prince & Izant** *Cleveland, OH*

Provider of highly-engineered brazing alloys and precision engineered materials in various forms, as well as kits and flux, delivering specified products for critical and demanding applications



**Redco Group** *Edmonton, AB*

Provider of wellhead and pressure control equipment and related services for oil and gas applications



**Voltyx (fka EPS-NASS)** *St. Louis, MO*

Provider of highly technical outsourced electrical testing, repair, installation, and maintenance services across transformers, protective relay and control systems and other related substation apparatus equipment

## SELECTED FORMER

**AmerCable** *El Dorado, AR*  
Industrial electrical cable products and components

**API Heat Transfer** *Buffalo, NY*  
Heat exchangers and heat transfer equipment

**Atlas Material Testing Solutions** *Chicago, IL*  
Weathering testing instruments and services

**Cambridge International** *Cambridge, MD*  
Manufacturer of metal conveyor belts

**Consolidated Precision Products** *Pomona, CA*  
Cast metal aerospace and defense components

**Controls Southeast** *Pineville, NC*  
Thermal piping and components

**Electric Power Systems International** *St. Louis, MO*  
Electrical engineering, testing, repair and maintenance services

**FMH Aerospace** *Irvine, CA*  
Highly-engineered, flight-critical components and assemblies

**Global Power Systems** *Houma, LA*  
Marine diesel engine maintenance and repair services

**Grakon** *Seattle, WA*  
Lighting systems and components

**Group360** *St. Louis, MO*  
Digital pre-press services

**Ideal Tridon** *Smyrna, TN*  
Industrial gear clamps and couplings

**Integrated Global Services** *Richmond, VA*  
Surface protection maintenance solutions for plant equipment

**Integrated Polymer Systems** *Long Beach, CA*  
Polymer components for aerospace and defense

**IOTA Engineering** *Tucson, AZ*  
Back-up power supply equipment

**Jonathan Engineered Solutions** *Irvine, CA*  
Custom engineered steel and aluminum slide mechanism

**Microporous Products** *Piney Flats, TN*  
Rubber and polyethylene battery separators

**North American Substation Services** *Altamonte Springs, FL*  
Substation equipment installation, maintenance and repair services

**O'Brien** *St. Louis, MO*  
Industrial tubing, instrument enclosures and testing loops

**Q Holding** *Twinsburg, OH*  
Automotive and medical rubber components

**Royal Power Solutions** *Carol Stream, IL*  
Electrical connectivity components

**Seaboard International** *Houston, TX*  
Onshore and offshore surface wellhead equipment

**SPL** *Houston, TX*  
Outsourced testing, inspection, and certification (TIC) services

**TASI Group** *Cleves, OH*  
Leak test, flow measurement and assembly automation systems

**Xaloy** *New Castle, PA*  
Plastic processing wear components and ancillary equipment