

# Strategic Capital for Manufacturing®

IGP was founded with a single vision: to invest in and build global, market-leading industrial businesses. We specialize exclusively in the industrial sector with a particular focus on engineered products businesses and niche industrial services companies.

25+  
years



## Who we are

IGP has over two decades of experience as a specialist in the industrial sector. We have raised more than \$3.4 billion in equity capital across six funds and have successfully invested alongside management in over forty platform transactions. We are backed by a blue-chip group of institutional Limited Partner investors.

## How we work

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature—facilitating management’s efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.

## Investment Characteristics

Revenue: Up to \$250 million

EBITDA: Up to \$40 million

Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)

Manufacturing and industrial services businesses

Prefer “intermediate” products sold in business-to-business setting

Strong market positions

Transaction types: entrepreneur/family-owned recapitalization, corporate divestiture, private equity-owned company

## Our Team

Eric Heglie	Micah Wickersheim
Jeff Webb	Rohan Bhargava
Dave DiFranco	Sam Adler
Rob Austin	Adam Libertini
Tim Heston	Charlie Trouba
John Malloy	Richard Cao
Ron Auletta	Adam Thompson
Dave Paborsky	Justin McGowan
Randy Ross	Bryant Buraruk
John Parent	Jake Libenson
Paul Campbell	Michael O’Connor
Matt Antaya	Arden Stephens

## Preferred Industry Sectors

- Aerospace and Defense Components
- Analytical Instruments and Measuring Devices
- Critical Industrial Services
- Electrical and Electronic Equipment
- Engineered Materials
- Fluid Control, Filtration and Pumps
- Healthcare and Safety Equipment
- Industrial Components and Equipment
- Infrastructure and Power Products
- Process Instrumentation and Controls
- Specialty Chemicals, Adhesives and Coatings
- Testing and Inspection Services

## Advisors

Pat Forster  
David Huberfield

# Industrial Growth Partners Portfolio Companies

---

## CURRENT



**AEM** *San Diego, CA*

Manufacturer of advanced, high-reliability electrical components serving the A&D, power, IT and general industrial markets



**Hultec** *Fort Worth, TX*

A leading designer, manufacturer and distributor of engineered sealing solutions and other elastomeric products for waterworks infrastructure and industrial applications



**APCT** *Santa Clara, CA*

Manufacturer of quick-turn, complex printed circuit boards for low volume, high mix applications across aerospace & defense, medical, data center, test & measurement, and other industrial end markets



**Hydromax USA** *Dallas, TX*

Provider of outsourced infrastructure services, specializing in data collection and analysis for locating and assessing the condition of water, wastewater and natural gas conveyance systems



**BMG** *Beaverton, MI*

Provider of turnkey thermoforming and packaging automation systems for the food & beverage market



**Process Insights** *Houston, TX*

Manufacturer of analytical instrumentation used to provide compositional analysis and measure contaminants within gases and liquids in demanding and high cost-of-failure applications



**Climax Portable Machine Tools** *Newberg, OR*

Manufacturer of portable machine tools and welding systems used in a diverse set of industrial end markets, including power generation, mining, construction and shipbuilding



**Prince & Izant** *Cleveland, OH*

Provider of highly-engineered brazing alloys and precision engineered materials in various forms, as well as kits and flux, delivering specified products for critical and demanding applications



**Double E** *West Bridgewater, MA*

Manufacturer of engineered web converting and web handling components and equipment enabling the production of a wide variety of non-discretionary end products



**Voltyx** *St. Louis, MO*

Provider of highly technical outsourced electrical testing, repair, installation, and maintenance services across transformers, protective relay and control systems and other related substation apparatus equipment

---

## SELECTED FORMER

**API Heat Transfer** *Buffalo, NY*

Heat exchangers and heat transfer equipment

**Integrated Global Services** *Richmond, VA*

Surface protection maintenance solutions for plant equipment

**Atlas Material Testing Solutions** *Chicago, IL*

Weathering testing instruments and services

**Integrated Polymer Systems** *Long Beach, CA*

Polymer components for aerospace and defense

**ASPEQ Heating Group** *St. Louis, MO*

Provider of custom-configured electric heating and thermal management products

**IOTA Engineering** *Tucson, AZ*

Back-up power supply equipment

**Cambridge International** *Cambridge, MD*

Manufacturer of metal conveyor belts

**North American Substation Services** *Altamonte Springs, FL*

Substation equipment installation, maintenance and repair services

**Controls Southeast** *Pineville, NC*

Thermal piping and components

**O'Brien** *St. Louis, MO*

Industrial tubing, instrument enclosures and testing loops

**Des-Case** *Goodlettsville, TN*

Manufacturer of specialty filtration products

**Q Holding** *Twinsburg, OH*

Automotive and medical rubber components

**Electric Power Systems International** *St. Louis, MO*

Electrical engineering, testing, repair and maintenance services

**Redco Group** *Edmonton, AB*

Provider of wellhead and pressure control equipment

**FMH Aerospace** *Irvine, CA*

Highly-engineered, flight-critical components and assemblies

**Royal Power Solutions** *Carol Stream, IL*

Electrical connectivity components

**Grakon** *Seattle, WA*

Lighting systems and components

**Seaboard International** *Houston, TX*

Onshore and offshore surface wellhead equipment

**Ideal Tridon** *Smyrna, TN*

Industrial gear clamps and couplings

**SPL** *Houston, TX*

Outsourced testing, inspection, and certification (TIC) services

**Xaloy** *New Castle, PA*

Plastic processing wear components and ancillary equipment