



# Strategic Capital for Manufacturing®

IGP was founded with a single vision: to invest in and build global, market-leading industrial businesses. We specialize exclusively in the industrial sector with a particular focus on engineered products businesses and niche industrial services companies.

25+ years



### Who we are

IGP has over two decades of experience as a specialist in the industrial sector. We have raised more than \$3.4 billion in equity capital across six funds and have successfully invested alongside management in over forty platform transactions. We are backed by a blue-chip group of institutional Limited Partner investors.

### How we work

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature—facilitating management’s efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.

### Investment Characteristics

- Revenue: Up to \$250 million
- EBITDA: Up to \$40 million
- Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)
- Manufacturing and industrial services businesses
- Prefer “intermediate” products sold in business-to-business setting
- Strong market positions
- Transaction types: entrepreneur/family-owned recapitalization, corporate divestiture, private equity-owned company

### Our Team

- |               |                   |
|---------------|-------------------|
| Eric Heglie   | Matt Antaya       |
| Jeff Webb     | Micah Wickersheim |
| Dave DiFranco | Rohan Bhargava    |
| Rob Austin    | Adam Libertini    |
| Tim Heston    | Charlie Trouba    |
| John Malloy   | Richard Cao       |
| Ron Auletta   | Justin McGowan    |
| Dave Paborsky | Bryant Buraruk    |
| Randy Ross    | Jake Libenson     |
| John Parent   | Michael O’Connor  |
| Paul Campbell | Arden Stephens    |

### Preferred Industry Sectors

- Aerospace and Defense Components
- Analytical Instruments and Measuring Devices
- Critical Industrial Services
- Electrical and Electronic Equipment
- Engineered Materials
- Fluid Control, Filtration and Pumps
- Healthcare and Safety Equipment
- Industrial Components and Equipment
- Infrastructure and Power Products
- Process Instrumentation and Controls
- Specialty Chemicals, Adhesives and Coatings
- Testing and Inspection Services

### Advisors

- Pat Forster
- David Huberfield

# Industrial Growth Partners Portfolio Companies

## CURRENT



**AEM** *San Diego, CA*

Manufacturer of advanced, high-reliability electrical components serving the A&D, power, IT and general industrial markets



**APCT** *Santa Clara, CA*

Manufacturer of quick-turn, complex printed circuit boards for low volume, high mix applications across aerospace & defense, medical, data center, test & measurement, and other industrial end markets



**BMG** *Beaverton, MI*

Provider of turnkey thermoforming and packaging automation systems for the food & beverage market



**Double E** *West Bridgewater, MA*

Manufacturer of engineered web converting and web handling components and equipment enabling the production of a wide variety of non-discretionary end products



**Hultec** *Houston, TX*

A leading designer, manufacturer and distributor of engineered sealing solutions and other elastomeric products for waterworks infrastructure and industrial applications



**Hydromax USA** *Dallas, TX*

Provider of outsourced infrastructure services, specializing in data collection and analysis for locating and assessing the condition of water, wastewater and natural gas conveyance systems



**Process Insights** *Houston, TX*

Manufacturer of analytical instrumentation used to provide compositional analysis and measure contaminants within gases and liquids in demanding and high cost-of-failure applications



**Prince & Izant** *Cleveland, OH*

Provider of highly-engineered brazing alloys and precision engineered materials in various forms, as well as kits and flux, delivering specified products for critical and demanding applications

## SELECTED FORMER

**API Heat Transfer** *Buffalo, NY*

Heat exchangers and heat transfer equipment

**Atlas Material Testing Solutions** *Chicago, IL*

Weathering testing instruments and services

**ASPEQ Heating Group** *St. Louis, MO*

Provider of custom-configured electric heating and thermal management products

**Cambridge International** *Cambridge, MD*

Manufacturer of metal conveyor belts

**Climax Portable Machine Tools** *Newberg, OR*

Manufacturer of portable machine tools and welding systems

**Controls Southeast** *Pineville, NC*

Thermal piping and components

**Des-Case** *Goodlettsville, TN*

Manufacturer of specialty filtration products

**Electric Power Systems International** *St. Louis, MO*

Electrical engineering, testing, repair and maintenance services

**FMH Aerospace** *Irvine, CA*

Highly-engineered, flight-critical components and assemblies

**Grakon** *Seattle, WA*

Lighting systems and components

**Ideal Tridon** *Smyrna, TN*

Industrial gear clamps and couplings

**Integrated Global Services** *Richmond, VA*

Surface protection maintenance solutions for plant equipment

**Integrated Polymer Systems** *Long Beach, CA*

Polymer components for aerospace and defense

**IOTA Engineering** *Tucson, AZ*

Back-up power supply equipment

**North American Substation Services** *Altamonte Springs, FL*

Substation equipment installation, maintenance and repair services

**O'Brien** *St. Louis, MO*

Industrial tubing, instrument enclosures and testing loops

**Q Holding** *Twinsburg, OH*

Automotive and medical rubber components

**Redco Group** *Edmonton, AB*

Provider of wellhead and pressure control equipment

**Royal Power Solutions** *Carol Stream, IL*

Electrical connectivity components

**Seaboard International** *Houston, TX*

Onshore and offshore surface wellhead equipment

**SPL** *Houston, TX*

Outsourced testing, inspection, and certification (TIC) services

**Voltyx** *St. Louis, MO*

Outsourced electrical testing, repair, installation, and maintenance services

**Xaloy** *New Castle, PA*

Plastic processing wear components and ancillary equipment