

# Strategic Capital for Manufacturing®

IGP was founded with a single vision: to invest in and build global, market-leading industrial businesses. We specialize exclusively in the industrial sector with a particular focus on engineered products businesses and niche industrial services companies.



25+
years



#### Who we are

IGP has over two decades of experience as a specialist in the industrial sector. We have raised more than \$3.4 billion in equity capital across six funds and have successfully invested alongside management in over forty platform transactions. We are backed by a blue-chip group of institutional Limited Partner investors.

#### How we work

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature—facilitating management's efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.

#### Investment Characteristics

Revenue: Up to \$250 million

EBITDA: Up to \$40 million

Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)

Manufacturing and industrial services businesses

Prefer "intermediate" products sold in businessto-business setting

Strong market positions

Transaction types: entrepreneur/family-owned recapitalization, corporate divestiture, private equity-owned company

### **Our Team**

Eric Heglie Matt Antaya Jeff Webb Micah Wickersheim Dave DiFranco Rohan Bhargava Rob Austin Adam Libertini Tim Heston Charlie Trouba John Malloy Justin McGowan Ron Auletta **Brvant Buraruk** Dave Paborsky Michael O'Connor Randy Ross Arden Stephens John Parent Andy Brahier Paul Campbell Jack Rusche



#### **Preferred Industry Sectors**

Aerospace and Defense Components

Analytical Instruments and Measuring Devices

Critical Industrial Services

Electrical and Electronic Equipment

**Engineered Materials** 

Fluid Control, Filtration and Pumps

Healthcare and Safety Equipment

Industrial Components and Equipment

Infrastructure and Power Products

Process Instrumentation and Controls

Specialty Chemicals, Adhesives and Coatings

Testing and Inspection Services

#### **Advisors**

Pat Forster
David Huberfield

# **Industrial Growth Partners Portfolio Companies**

#### **CURRENT**

# Advanced PCB

Advanced PCB Santa Clara, CA

Manufacturer of quick-turn, complex printed circuit boards for low volume, high mix applications across aerospace & defense, medical, data center, test & measurement, and other industrial end markets



AEM San Diego, CA

Manufacturer of advanced, high-reliability electrical components serving the A&D, power, IT and general industrial markets



AMG Danbury, CT

Manufacturer of mission-critical, tight-tolerance metal formed components and assemblies used across a variety of premier aerospace and defense platforms



BMG Beaverton, MI

Provider of turnkey thermoforming and packaging automation systems for the food & beverage market



Double E West Bridgewater, MA

Manufacturer of engineered web converting and web handling components and equipment enabling the production of a wide variety of non-discretionary end products



Hultec Houston, TX

A leading designer, manufacturer and distributor of engineered sealing solutions and other elastomeric products for waterworks infrastructure and industrial applications



Hydromax USA Dallas, TX

Provider of outsourced infrastructure services, specializing in data collection and analysis for locating and assessing the condition of water, wastewater and natural gas conveyance systems



Prince & Izant Cleveland, OH

Provider of highly-engineered brazing alloys and precision engineered materials in various forms, as well as kits and flux, delivering specified products for critical and demanding applications



Process Insights Houston, TX

Manufacturer of analytical instrumentation used to provide compositional analysis and measure contaminants within gases and liquids in demanding and high cost-of-failure applications

# SELECTED FORMER

API Heat Transfer Buffalo, NY
Heat exchangers and heat transfer equipment

**ASPEQ Heating Group** *St. Louis, MO*Provider of custom-configured electric heating and thermal management products

**Atlas Material Testing Solutions** *Chicago, IL* Weathering testing instruments and services

**Cambridge International** *Cambridge, MD* Manufacturer of metal conveyor belts

Climax Portable Machine Tools Newberg, OR Manufacturer of portable machine tools and welding systems

Controls Southeast Pineville, NC Thermal piping and components

**Des-Case** *Goodlettsville*, *TN*Manufacturer of specialty filtration products

**Electric Power Systems International** *St. Louis, MO* Electrical engineering, testing, repair and maintenance services

**FMH** Aerospace *Irvine*, *CA*Highly-engineered, flight-critical components and assemblies

**Grakon** Seattle, WA Lighting systems and components

Ideal Tridon Smyrna, TN
Industrial gear clamps and couplings

**Integrated Global Services** *Richmond, VA*Surface protection maintenance solutions for plant equipment

**Integrated Polymer Systems** *Long Beach, CA* Polymer components for aerospace and defense

IOTA Engineering Tucson, AZ
Back-up power supply equipment

North American Substation Services Altamonte Springs, FL Substation equipment installation, maintenance and repair services

**O'Brien** *St. Louis, MO* Industrial tubing, instrument enclosures and testing loops

**Q Holding** *Twinsburg, OH* Automotive and medical rubber components

Redco Group Edmonton, AB
Provider of wellhead and pressure control equipment

**Royal Power Solutions** Carol Steam, IL Electrical connectivity components

 $\begin{tabular}{ll} \textbf{Seaboard International} & \textit{Houston, TX} \\ \textbf{Onshore and offshore surface wellhead equipment} \\ \end{tabular}$ 

**SPL** Houston, TX Outsourced testing, inspection, and certification (TIC) services

**Voltyx** *St. Louis, MO*Outsourced electrical testing, repair, installation, and maintenance services

**Xaloy** New Castle, PA
Plastic processing wear components and ancillary equipment