



Strategic Capital for Manufacturing®

IGP was founded with a single vision: to invest in and build global, market-leading industrial businesses. We specialize exclusively in the industrial sector with a particular focus on engineered products businesses and niche industrial services companies.

25+ years



Who we are

IGP has over two decades of experience as a specialist in the industrial sector. We have raised more than \$3.4 billion in equity capital across six funds and have successfully invested alongside management in over forty platform transactions. We are backed by a blue-chip group of institutional Limited Partner investors.

How we work

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature—facilitating management’s efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.

Investment Characteristics

- Revenue: Up to \$250 million
- EBITDA: Up to \$40 million
- Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)
- Manufacturing and industrial services businesses
- Prefer “intermediate” products sold in business-to-business setting
- Strong market positions
- Transaction types: entrepreneur/family-owned recapitalization, corporate divestiture, private equity-owned company

Our Team

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|---------------|-------------------|
| Eric Heglie | Micah Wickersheim |
| Jeff Webb | Rohan Bhargava |
| Dave DiFranco | Adam Libertini |
| Rob Austin | Charlie Trouba |
| Tim Heston | Jacobey Johnson |
| John Malloy | Kenny Kiratli |
| Ron Auletta | Justin McGowan |
| Dave Paborsky | Bryant Buraruk |
| Randy Ross | Michael O’Connor |
| John Parent | Arden Stephens |
| Paul Campbell | Andy Brahier |
| Matt Antaya | Jack Rusche |

Preferred Industry Sectors

- Aerospace and Defense Components
- Analytical Instruments and Measuring Devices
- Critical Industrial Services
- Electrical and Electronic Equipment
- Engineered Materials
- Fluid Control, Filtration and Pumps
- Healthcare and Safety Equipment
- Industrial Components and Equipment
- Infrastructure and Power Products
- Process Instrumentation and Controls
- Specialty Chemicals, Adhesives and Coatings
- Testing and Inspection Services

Advisors

- Pat Forster
- David Huberfield
- Terry Schadeberg

Industrial Growth Partners Portfolio Companies

CURRENT



Advanced PCB Santa Clara, CA
Manufacturer of quick-turn, complex printed circuit boards for low volume, high mix applications across aerospace & defense, medical, data center, test & measurement, and other industrial end markets



AEM San Diego, CA
Manufacturer of advanced, high-reliability electrical components serving the A&D, power, IT and general industrial markets



AMG Danbury, CT
Manufacturer of mission-critical, tight-tolerance metal formed components and assemblies used across a variety of premier aerospace and defense platforms



BMG Beaverton, MI
Provider of turnkey thermoforming and packaging automation systems for the food & beverage market



Double E West Bridgewater, MA
Manufacturer of engineered web converting and web handling components and equipment enabling the production of a wide variety of non-discretionary end products



Hultec Houston, TX
A leading designer, manufacturer and distributor of engineered sealing solutions and other elastomeric products for waterworks infrastructure and industrial applications



Hydromax USA Dallas, TX
Provider of outsourced infrastructure services, specializing in data collection and analysis for locating and assessing the condition of water, wastewater and natural gas conveyance systems



Prince & Izant Cleveland, OH
Provider of highly-engineered brazing alloys and precision engineered materials in various forms, as well as kits and flux, delivering specified products for critical and demanding applications



Process Insights Houston, TX
Manufacturer of analytical instrumentation used to provide compositional analysis and measure contaminants within gases and liquids in demanding and high cost-of-failure applications

SELECTED FORMER

API Heat Transfer Buffalo, NY
Heat exchangers and heat transfer equipment

ASPEQ Heating Group St. Louis, MO
Provider of custom-configured electric heating and thermal management products

Atlas Material Testing Solutions Chicago, IL
Weathering testing instruments and services

Cambridge International Cambridge, MD
Manufacturer of metal conveyor belts

Climax Portable Machine Tools Newberg, OR
Manufacturer of portable machine tools and welding systems

Controls Southeast Pineville, NC
Thermal piping and components

Des-Case Goodlettsville, TN
Manufacturer of specialty filtration products

Electric Power Systems International St. Louis, MO
Electrical engineering, testing, repair and maintenance services

FMH Aerospace Irvine, CA
Highly-engineered, flight-critical components and assemblies

Grakon Seattle, WA
Lighting systems and components

Ideal Tridon Smyrna, TN
Industrial gear clamps and couplings

Integrated Global Services Richmond, VA
Surface protection maintenance solutions for plant equipment

Integrated Polymer Systems Long Beach, CA
Polymer components for aerospace and defense

IOTA Engineering Tucson, AZ
Back-up power supply equipment

North American Substation Services Altamonte Springs, FL
Substation equipment installation, maintenance and repair services

O'Brien St. Louis, MO
Industrial tubing, instrument enclosures and testing loops

Q Holding Twinsburg, OH
Automotive and medical rubber components

Redco Group Edmonton, AB
Provider of wellhead and pressure control equipment

Royal Power Solutions Carol Stream, IL
Electrical connectivity components

Seaboard International Houston, TX
Onshore and offshore surface wellhead equipment

SPL Houston, TX
Outsourced testing, inspection, and certification (TIC) services

Voltyx St. Louis, MO
Outsourced electrical testing, repair, installation, and maintenance services

Xaloy New Castle, PA
Plastic processing wear components and ancillary equipment