

# Transformative Capital for the Industrial Market



# Who we are

IGP has over two decades of experience as a specialist in the industrial sector. We have raised more than \$3.4 billion in equity capital across six funds and have successfully invested alongside management in over forty platform transactions. We are backed by a blue-chip group of institutional Limited Partner investors.

# How we work

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature —facilitating management's efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.



# **Investment Characteristics**

Revenue: Up to \$250 million

EBITDA: Up to \$40 million

Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)

Manufacturing and industrial services businesses

Prefer "intermediate" products sold in businessto-business setting

Strong market positions

Transaction types: entrepreneur/family-owned recapitalization, corporate divestiture, private equity-owned company

### **Our Team**

Eric Heglie Jeff Webb Dave DiFranco Rob Austin Tim Heston John Malloy Ron Auletta Dave Paborsky Randy Ross John Parent Paul Campbell Matt Antaya Micah Wickersheim Rohan Bhargava Adam Libertini Jacobey Johnson Kenny Kiratli Justin McGowan Bryant Buraruk Michael O'Connor Andy Brahier Jack Rusche Connor Demsher



# **Preferred Industry Sectors**

Aerospace and Defense Components Analytical Instruments and Measuring Devices Critical Industrial Services Electrical and Electronic Equipment Engineered Materials Fluid Control, Filtration and Pumps Healthcare and Safety Equipment Industrial Components and Equipment Infrastructure and Power Products Process Instrumentation and Controls Specialty Chemicals, Adhesives and Coatings Testing and Inspection Services

# Advisors

Pat Forster David Huberfield Terry Schadeberg

# Industrial Growth Partners Portfolio Companies CURRENT



#### Advanced PCB Santa Clara, CA

Manufacturer of quick-turn, complex printed circuit boards for low volume, high mix applications across aerospace & defense, medical, data center, test & measurement and other industrial end markets



#### AEM San Diego, CA

Manufacturer of advanced, high-reliability electrical components serving the A&D, power, IT and general industrial markets



#### AMG Danbury, CT

Manufacturer of mission-critical, tight-tolerance metal formed components and assemblies used across a variety of premier aerospace and defense platforms



#### BMG Beaverton, MI

Provider of turnkey thermoforming and packaging automation systems for the food & beverage market



## Double E West Bridgewater, MA

Manufacturer of engineered web converting and web handling components and equipment enabling the production of a wide variety of non-discretionary end products

# SELECTED FORMER

**API Heat Transfer** *Buffalo, NY* Heat exchangers and heat transfer equipment

ASPEQ Heating Group St. Louis, MO Provider of custom-configured electric heating and thermal management products

Atlas Material Testing Solutions Chicago, IL Weathering testing instruments and services

Cambridge International Cambridge, MD Manufacturer of metal conveyor belts

**Climax Portable Machine Tools** *Newberg, OR* Manufacturer of portable machine tools and welding systems

Controls Southeast Pineville, NC Thermal piping and components

**Des-Case** Goodlettsville, TN Manufacturer of specialty filtration products

Electric Power Systems International St. Louis, MO Electrical engineering, testing, repair and maintenance services

**FMH Aerospace** *Irvine, CA* Highly-engineered, flight-critical components and assemblies

**Grakon** Seattle, WA Lighting systems and components

Ideal Tridon Smyrna, TN Industrial gear clamps and couplings

#### Hultec Houston, TX

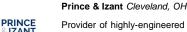
A leading designer, manufacturer and distributor of engineered sealing solutions and other elastomeric products for waterworks infrastructure and industrial applications



HULTEC

#### Hydromax USA Dallas, TX

Provider of outsourced infrastructure services, specializing in data collection and analysis for locating and assessing the condition of water, wastewater and natural gas conveyance systems



Provider of highly-engineered brazing alloys and precision engineered materials in various forms, as well as kits and flux, delivering specified products for critical and demanding applications



#### Process Insights Houston, TX

Manufacturer of analytical instrumentation used to provide compositional analysis and measure contaminants within gases and liquids in demanding and high cost-of-failure applications



#### SENS Longmont, CO

Supplier of integrated DC Power systems, battery chargers and battery monitoring solutions for industrial and data center markets.

Integrated Global Services Richmond, VA Surface protection maintenance solutions for plant equipment

Integrated Polymer Systems Long Beach, CA Polymer components for aerospace and defense

**IOTA Engineering** *Tucson, AZ* Back-up power supply equipment

North American Substation Services Altamonte Springs, FL Substation equipment installation, maintenance and repair services

**O'Brien** *St. Louis, MO* Industrial tubing, instrument enclosures and testing loops

**Q Holding** *Twinsburg, OH* Automotive and medical rubber components

Redco Group Edmonton, AB Provider of wellhead and pressure control equipment

Royal Power Solutions Carol Steam, IL Electrical connectivity components

Seaboard International Houston, TX Onshore and offshore surface wellhead equipment

**SPL** Houston, TX Outsourced testing, inspection, and certification (TIC) services

Voltyx St. Louis, MO Outsourced electrical testing, repair, installation, and maintenance services

Xaloy New Castle, PA Plastic processing wear components and ancillary equipment