

25<sup>+</sup> years



IGP has over two decades of experience as a specialist in the industrial sector. We have raised more than \$3.4 billion in equity capital across six funds and have successfully invested alongside management in over forty platform transactions. We are backed by a blue-chip group of institutional Limited Partner investors.

## How we work

We work with each of our teams in customized ways to help them unlock the unique potential of their businesses. Our role is highly collaborative and strategic in nature —facilitating management's efforts to build value in a business. We work with managers to pursue key initiatives that we believe are in the best interests of long-term company success.



## **Investment Characteristics**

Revenue: Up to \$250 million

EBITDA: Up to \$40 million

Platforms headquartered in the U.S. or Canada (no geographic limits on add-ons)

Manufacturing and industrial services businesses

Prefer "intermediate" products sold in businessto-business setting

Strong market positions

Transaction types: entrepreneur/family-owned recapitalization, corporate divestiture, private equity-owned company

# **Our Team**

Eric Heglie Micah Wickersheim Jeff Webb Rohan Bhargava Dave DiFranco Adam Libertini Rob Austin Jacobey Johnson Tim Heston Kenny Kiratli John Malloy Justin McGowan Paul Campbell **Bryant Buraruk** Ron Auletta Michael O'Connor Dave Paborsky **Andy Brahier** Randy Ross Jack Rusche John Parent Connor Demsher Matt Antaya



# **Preferred Industry Sectors**

Aerospace and Defense Components

Analytical Instruments and Measuring Devices

Critical Industrial Services

Electrical and Electronic Equipment

**Engineered Materials** 

Fluid Control, Filtration and Pumps

Healthcare and Safety Equipment

Industrial Components and Equipment

Infrastructure and Power Products

**Process Instrumentation and Controls** 

Specialty Chemicals, Adhesives and Coatings

**Testing and Inspection Services** 

# **Advisors**

Pat Forster
David Huberfield
Terry Schadeberg

# **Industrial Growth Partners Portfolio Companies**

# CURRENT



### Advanced PCB Santa Clara, CA

Manufacturer of quick-turn, complex printed circuit boards for low volume, high mix applications across aerospace & defense, medical, data center, test & measurement, and other industrial end markets



#### Hultec Houston, TX

A leading designer, manufacturer and distributor of engineered sealing solutions and other elastomeric products for waterworks infrastructure and industrial applications



#### AEM San Diego, CA

Manufacturer of advanced, high-reliability electrical components serving the A&D, power, IT and general industrial markets



#### Hydromax USA Dallas, TX

Provider of outsourced infrastructure services, specializing in data collection and analysis for locating and assessing the condition of water, wastewater and natural gas conveyance systems



## AMG Danbury, CT

Manufacturer of mission-critical, tight-tolerance metal formed components and assemblies used across a variety of premier aerospace and defense platforms



#### Prince & Izant Cleveland, OH

Provider of highly-engineered brazing alloys and precision engineered materials in various forms, as well as kits and flux, delivering specified products for critical and demanding applications



## BMG Beaverton, MI

Provider of turnkey thermoforming and packaging automation systems for the food & beverage market



## Process Insights Houston, TX

Manufacturer of analytical instrumentation used to provide compositional analysis and measure contaminants within gases and liquids in demanding and high cost-of-failure applications



## Double E West Bridgewater, MA

Manufacturer of engineered web converting and web handling components and equipment enabling the production of a wide variety of non-discretionary end products



## SENS Longmont, CO

Supplier of integrated DC Power systems, battery chargers and battery monitoring solutions for industrial and data center markets.

# SELECTED FORMER

API Heat Transfer Buffalo, NY
Heat exchangers and heat transfer equipment

**ASPEQ Heating Group** *St. Louis, MO*Provider of custom-configured electric heating and thermal management products

**Atlas Material Testing Solutions** *Chicago, IL* Weathering testing instruments and services

**Cambridge International** *Cambridge, MD* Manufacturer of metal conveyor belts

**Climax Portable Machine Tools** *Newberg, OR* Manufacturer of portable machine tools and welding systems

Controls Southeast Pineville, NC Thermal piping and components

**Des-Case** *Goodlettsville, TN*Manufacturer of specialty filtration products

**Electric Power Systems International** *St. Louis, MO* Electrical engineering, testing, repair and maintenance services

**FMH Aerospace** *Irvine, CA* Highly-engineered, flight-critical components and assemblies

**Grakon** Seattle, WA Lighting systems and components

Ideal Tridon Smyrna, TN
Industrial gear clamps and couplings

Integrated Global Services Richmond, VA
Surface protection maintenance solutions for plant equipment

**Integrated Polymer Systems** *Long Beach, CA* Polymer components for aerospace and defense

**IOTA Engineering** *Tucson, AZ* Back-up power supply equipment

North American Substation Services Altamonte Springs, FL Substation equipment installation, maintenance and repair services

**O'Brien** *St. Louis, MO* Industrial tubing, instrument enclosures and testing loops

**Q Holding** *Twinsburg, OH*Automotive and medical rubber components

**Redco Group** *Edmonton, AB*Provider of wellhead and pressure control equipment

**Royal Power Solutions** Carol Steam, IL Electrical connectivity components

**Seaboard International** *Houston, TX*Onshore and offshore surface wellhead equipment

 $\mbox{\bf SPL}$   $\mbox{\it Houston, TX}$  Outsourced testing, inspection, and certification (TIC) services

**Voltyx** St. Lours, MO
Outsourced electrical testing, repair, installation, and maintenance services

Xaloy New Castle, PA
Plastic processing wear components and ancillary equipment